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## CHAPTER 1: Data Science/Analytics

- TEXT ANALYTICS OF UNSTRUCTURED TEXTUAL DATA: A STUDY ON MILITARY PEACEKEEPING DOCUMENT USING R TEXT MINING PACKAGE 1  
*Zuraini Zainol, Puteri N.E. Nohuddin, Tengku A.T. Mohd, and Omar Zakaria*
- PREDICTIVE ANALYTIC IN HEALTH CARE USING CASE-BASED REASONING (CBR) 8  
*Sukumar Letchmunan, Zulkefli Mansor, Nikki Lee Wan Yan, Low Kah Meng, and Nur Farhana Izwani Tahir*
- IMPACT OF TWITTER ON HUMAN INTERACTION 16  
*Anis Naseerah Shaik Osman, Sharifah Sakinah Syed Ahmad, and Halizah Basron*
- AN ENHANCEMENT OF SLIDING WINDOW ALGORITHM FOR RAINFALL FORECASTING 23  
*Siti Nor Fathiah Azahari, Mahmud Othman, and Rizauddin Saian*
- EFFECT OF FUZZY DISCRETIZATION IN THE ASSOCIATION PERFORMANCE WITH CONTINUOUS ATTRIBUTES 29  
*Nor Idayu Ahmad Azami, Nooraini Yusoff, and Ku Ruhana Ku-Mahamud*
- FACTORS OF EMERGING INFECTIOUS DISEASE OUTBREAK PREDICTION USING BIG DATA ANALYTICS: A SYSTEMATIC LITERATURE REVIEW 37  
*Nur Laila Ab Ghani, Sulfieza Mohd Drus, Noor Hafizah Hassan, and Aliza Abdul Latif*
- 3D FACIAL EXPRESSION INTENSITY MEASUREMENT ANALYSIS 43  
*Alicia Cheong Chiek Ying, Hamimah Ujir, and Irwandi Hipiny*
- ENHANCING SECURITY ELEMENTS FOR MAPREDUCE PROCESSING WITH WHITELIST 49  
*Adilah Sabtu and Nurulhuda Firdaus Mohd Azni*
- FUSSCYER: MAMMOGRAM IMAGES CLASSIFICATION BASED ON SIMILARITY MEASURE FUZZY SOFT SET 56  
*Saima Anwar Lashari, Roszati Ibrahim, and Norhalina Senan*
- EXPONENTIAL SMOOTHING TECHNIQUES ON DAILY TEMPERATURE LEVEL DATA 62  
*Noor Shahifah Muhammad and Aniza Mohamed Din*

## CHAPTER 2: Optimization Algorithm

- ENHANCED SELECTION METHOD FOR GENETIC ALGORITHM TO SOLVE TRAVELING SALESMAN PROBLEM 69  
*Mohammed Bin Jubeir, Mishal Almazrooe, and Rosni Abdullah*
- DERIVING SKYLINE POINTS OVER DYNAMIC AND INCOMPLETE DATABASES 77  
*Ghazaleh Babanejad, Hamidah Ibrahim, Nur Izura Udzir, Fatimah Sidi, and Ali Amer Alwan*
- SKYLINE COMPUTATION OF UNCERTAIN DATABASE: A SURVEY 84  
*Ma'aruf Mohammed Lawal, Hamidah Ibrahim, Fazlida Mohd Sani, and Razali Ysakov*
- QUERY COST-REDUCTION FOR QURANIC-ARABIC INFORMATION RETRIEVAL USING HEXADECIMAL 91



## CONVERSION ALGORITHM

*Ahmad Akmaluddin Mazlan, Norita Md Norwawi, Fauziah Abdul Wahid, Roesnita Ismail, and Ashraf Al Omoush*

- RESERVOIR GATE OPENING CLASSIFICATION USING MULTIPLE CLASSIFIER SYSTEM WITH ANT SYSTEM-BASED FEATURE DECOMPOSITION [99](#)  
*Abdullah Husin and Ku Ruhana Ku-Mahamud*
- THE COMPARISON OF INTERNET PRICING SCHEME IN MULTI LINK BOTTLENECK MULTI SERVICE NETWORK [105](#)  
*Fitri Mays Puspita, Kamaruzzaman Seman, Bachok M. Taib, and Ismail Abdullah*
- HEURISTIC METHOD FOR OPTIMUM SHIFT SCHEDULING DESIGN [112](#)  
*Lee Kong Weng, Sze San Nah, and Phang Keat Keong*
- HEURISTIC FACULTY COURSE TIMETABLING WITH STUDENT SECTIONING [119](#)  
*Chia-Lih Bong, San-Nah Sze, Noor Alamshah Bothassan, and Kang-Leng Chiew*
- COURIER DELIVERY SERVICES VISUALISOR (CDSV) WITH AN INTEGRATION OF GENETIC ALGORITHM AND A\* ENGINE [126](#)  
*Mohammad Fariduddin Jalaluddin, Ezzatul Akmal Kamaru-Zaman, and Shuzlina Abdul-Rahman, and Sofianita Mutaib*
- TRUCK QUEUING ANALYSIS AT LANDFILL SITES IN A WASTE COLLECTION VEHICLE ROUTING PROBLEM [132](#)  
*Aida Mauziah Benjamin, Ku Ruhana Ku-Mahamud, and Zanariah Idrus*

**CHAPTER 3: Software Engineering**

- A CONCEPTUAL MODEL FOR SERVICE-ORIENTED ARCHITECTURE ADOPTION MATURITY MODEL [139](#)  
*Mohd Hamdi Irwan Hamzah, Fauziah Baharom, and Haslina Mohd*
- LIBRARY ADVISOR - AN INFORMATION MANAGEMENT SYSTEM ON STANDARD CELL LIBRARY [146](#)  
*Lim Wei Pin, Kuay Chong Lee, Lim Kiang Leng, and Nurul Hashimah Ahamed Hassain Malim*
- SOFTWARE DEVELOPMENT TEAM COMPOSITION: PERSONALITY TYPES OF PROGRAMMER AND COMPLEX NETWORKS [153](#)  
*Abdul Rehman Gilal, Mazni Omar, Jafreezal Jaafar, Kamal Imran Sharif, Abdul Waheed Mahessar, and Shuib Basri*
- AGENT ORIENTED METHODOLOGY FOR MALARIA TRANSMISSION MODELLING AND SIMULATION [160](#)  
*Loh CheeWyal, Shane Nissom, Cheah WaiShiang, and Nurfaiza binti Jal*
- STORAGE OPTIMIZATION FOR DIGITAL QURAN USING SPARSE MATRIX WITH HEXADECIMAL REPRESENTATION [167](#)  
*Ashraf Al Omoush, Norita Md Norwawi, Roesnita Ismail, Fauziah Abdul Wahid, and Ahmad Akmaluddin Mazlan*
- A CONCEPTUAL PRIVACY FRAMEWORK FOR PRIVACY-AWARE IOT HEALTH APPLICATIONS [175](#)  
*Kavesh Thinakaran, Jaspaljeet Singh Dhillon, Saraswathy Shamini Gunasekaran, and Lim Fung Chen*
- EXTRACTING SOFTWARE FEATURES FROM ONLINE REVIEWS TO DEMONSTRATE REQUIREMENTS REUSE IN SOFTWARE ENGINEERING [184](#)  
*Noor Hasrina Bakar, Zarinah M. Kasirun, Norsaremah Salleh, and Azni H. Halim*
- HADITH COMMENTARY REPOSITORY: AN ONTOLOGICAL APPROACH [191](#)  
*Amir Hamzah Jaafar and Noraini Che Pa*
- SOLVING THE PREFERENCE-BASED CONFERENCE SCHEDULING PROBLEM THROUGH DOMAIN TRANSFORMATION APPROACH [199](#)  
*Siti Khatijah Nor Abdul Rahim, Amir Hamzah Jaafar, Andrzej Bargiele, and Faridah Zulkipli*

**CHAPTER 4: Intelligent Systems & Robotics**

- SELF-TUNING FUZZY PID CONTROLLER USING ONLINE METHOD IN ESSENTIAL OIL EXTRACTION PROCESS [208](#)  
*Zakiah Mohd Yusoff, Zuraida Muhammad, Amar Faiz Zainal Abidin, Mohd Azri Abdul Aziz, Nurlaila Ismail, and Mohd Hezri Fazakul Rahiman*
- APPLYING A NEW HYBRID MODEL OF EMBEDDED SYSTEM DEVELOPMENT METHODOLOGY ON A FLOOD DETECTION SYSTEM [215](#)  
*Azizah Suliman, Nursyazana Nazri, and Surtzal Nazeri*
- SPATIAL LAYOUT DESIGN FACTORS DURING PANIC SITUATIONS [222](#)  
*KNajihah Ibrahim and Fadratul Hafnaz Hassan*

- AN ENHANCEMENT OF LIGHTWEIGHT ENCRYPTION FOR SECURITY OF BIOMETRIC FINGERPRINT DATA FOR SMART HOME ENVIRONMENT [729](#)  
*Taqiyah Khadijah Ghazali and Nur Haryani Zakaria*
- THE AUTHENTICATION TECHNIQUES FOR ENHANCING THE RPL SECURITY MODE: A SURVEY [735](#)  
*Mohamad Faiz Razali, Mohd Ezanee Rusli, Norziana Jamil, Roslan Ismail, and Salman Yussof*
- PRIVACY PRESERVATION FRAMEWORK FOR ADVANCED METERING INFRASTRUCTURE [744](#)  
*Fiza Abdul Rahim, Asnidar Abu Bakar, Salman Yussof, Roslan Ismail, and Ramona Ramli*
- EMAIL SPAM DETECTION: A METHOD OF METACLASSIFIERS STACKING [750](#)  
*Mi ZhiWei, Manmeet Mahinderjit Singh, and Zarul Fitri Zaaba*
- TIME CONSUMPTION IMPROVEMENT OF MATRIX MULTIPLICATION BY HYBRID EXECUTION OF MESSAGE PASSING INTERFACE AND OPEN MULTI-PROCESSING [758](#)  
*Sajad Sajadpour, Jaspaajeet Singh Dhillon, and Abdul Rahim Ahmad*

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## THE COMPARISON OF INTERNET PRICING SCHEME IN MULTI LINK BOTTLENECK MULTI SERVICE NETWORK

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**ABSTRACT.** In this research we set up pricing scheme of multilink internet bottleneck for multi-service network by giving the modified models and the solution. This model is based on the local server data in Palembang. Internet Service Provider (ISP) requires the appropriate pricing schemes in order to maximize revenue and provide quality services that can satisfy the Internet users. The model established by setting the base price ( $\alpha$ ) as constants and the premium quality of service ( $\beta$ ) as variables and constants. Then the model will be solved using Program LINGO 13.0 to obtain the optimal solution. From the results obtained shows the optimal solution that ISP can use the models to generate maximum revenue and gives options according to the user needs in accordance with the goal of ISP. The optimal solution results compared to previous work show that the larger dimension of the problem, the goals can also change according to the needs. From LINGO 13.0, the solution for four services and 3 links offered were maximized when we set up the base price ( $\alpha$ ) as constants and the premium quality of service ( $\beta$ ) as constants for  $I_i = I_{i-1}$ . So ISP can use the modification scheme to achieve its goals. The realistic case to be solved by LINGO 13.0 is limited to have only four services and three links.

**Keywords:** pricing scheme, multilink internet bottleneck, maximum revenue

### INTRODUCTION

Along the progress of time, human in the modern era is not separated from the internet. Almost all society use the internet to support life. The increasing numbers of Internet users, the demands on quality are also getting bigger. The work discussed by He et al. (2012) explained that internet pricing can be classified according to cost analysis or as the economic models (Lee et al. 2013; Pal and Hui, 2013). The categories are flat pricing (Fruchter & P.Sigué, 2013), where ISPs charge the users with equal price and access. Other category is based on usage pricing, where the charges are based on the usage (S.-y. Wu & Banker, 2010) with the discussion of the fixed and the usage based pricing were discussed in Sen (2013) In addition, some research also focused on pricing in multiple QoS class networks in single link (Puspita et al., 2013b) or multiple links (Puspita et al., 2013a).

This is a big task for ISP to provide better and different Quality of Service (QoS), ISPs are required to provide a mechanism for proper planning of internet pricing where ISP as service providers and user as internet users (Malinowski et al. 2010; Marzolla and Mirandola, 2010;

Wu et al. 2010) . Internet pricing schemes that are often used are the internet flat rate, usage-based and two-part tariff (Wu et al., 2010; Wu and Banker2002).

Pricing schemes based on QoS levels in different allocations that control congestion and load balance is also critical (Gu et al. 2011) or the ability of user sensitivity in network through user's utility forms of form probability of packet loss, average packet delay, probability of packet tail, delay of maximum packet and also throughput (Gottinger, 2011). Other form of pricing scheme is based on the strategy as function of time (Safari et al. 2014). The optimal pricing strategy can also be considered to be dynamic pricing scheme in Castillo et al. (2013) and solution done numerically as partial differential equations.

Previous research about internet pricing single link multi service and multi-link and multi-service has been carried out by Seman et al. (2012), Puspita et al. (2015) , Puspita et al. (2012) which uses an improved model based on the results of Byun and Chatterjee (2004) and Sain and Herpers (2003) In this paper, we intend to extend the models into larger number of services required up to LINGO 13.0 (2008) solver' ability to solve the model. The generalized models are useful to get more information on how the LINGO 13.0 super edition software application solves the model. So our contribution here is to generalize the more realistic case of internet pricing scheme problem to maximize the provider profit based on multilink multiservice networks. The previous work done is only able to show that the models can be adopted to more realistic case of internet pricing.

## RESEARCH METHOD

By forming a model based on parameters and variables that are used to settle the case we can create the mathematical programming problem. Then the model is solved using LINGO 13.0 to produce an optimal solution. The optimal solution is expected to assist ISP in obtaining the revenue with known quality of service. The models are considered as mixed integer nonlinear programming.

## RESULTS AND DISCUSSIONS

We set up two cases, parameters and variables definitions as Puspita et al. (2015) explained. After several trials to generate models according to number of services and number of link, we finally come up with the limitation of number of parameter and variables of LINGO solvers to be only 4 services and 3 links offered.

### Model Formulations

Case 1 ( $\alpha$  and  $\beta$  constant)

The model equations are used for case 1 using the objective function and constraints of the equations (Puspita et al. 2015) with input parameter values of constraints with a large number of service (s) by 4 with  $i = 1, 2, 3, 4$ . Based on the objective function as following.

$$\begin{aligned} \text{Max } R = \sum_{k=1}^3 \sum_{i=1}^4 (\alpha + \beta \cdot I_i) \cdot p_{ik} \cdot x_{ik} = & 0.3x_{11} + 1.5I_1x_{11} + 4.5x_{21} + 22.5I_2x_{21} + 1.5x_{31} + \\ & 0.75I_3x_{31} + 1.1x_{41} + 5.5I_4x_{41} + 0.6x_{12} + 3I_1x_{12} + 2.1x_{22} + 10.5I_2x_{22} + 2.4x_{32} + \\ & 12I_3x_{32} + 1.8x_{42} + 9I_4x_{42} + 0.9x_{13} + 4.5I_1x_{13} + 3x_{23} + 15I_2x_{23} + 2.6x_{33} + \\ & 13I_3x_{33} + 1.2x_{41} + 6I_4x_{41} \end{aligned}$$

Subject to :

$$5I_1x_{11} \leq 838a_{11} \quad (1)$$

$$17I_2x_{21} \leq 838a_{21} \quad (2)$$

$$815 I_3 x_{31} \leq 838 a_{31} \quad (3)$$

$$1I_4 x_{41} \leq 838 a_{41} \quad (4)$$

$$7 I_1 x_{12} \leq 13244 a_{12} \quad (5)$$

$$75 I_2 x_{22} \leq 13244 a_{22} \quad (6)$$

$$13244 I_3 x_{32} \leq 13244 a_{32} \quad (7)$$

$$1I_4 x_{42} \leq 13244 a_{42} \quad (8)$$

$$5 I_1 x_{13} \leq 7922 a_{13} \quad (9)$$

$$56 I_2 x_{23} \leq 7922 a_{23} \quad (10)$$

$$7861 I_3 x_{33} \leq 7922 a_{33} \quad (11)$$

$$1I_4 x_{43} \leq 7922 a_{43} \quad (12)$$

$$5 I_1 x_{11} + 17 I_2 x_{21} + 815 I_3 x_{31} + 1I_4 x_{41} \leq 838 \quad (13)$$

$$7 I_1 x_{12} + 75 I_2 x_{22} + 13.244 I_3 x_{32} + 1I_4 x_{42} \leq 13326 \quad (14)$$

$$5 I_1 x_{13} + 56 I_2 x_{23} + 7.861 I_3 x_{33} + 1I_4 x_{43} \leq 7922 \quad (15)$$

$$a_{11} + a_{21} + a_{31} + a_{41} = 1 \quad (16)$$

$$a_{12} + a_{22} + a_{32} + a_{42} = 1 \quad (17)$$

$$a_{13} + a_{23} + a_{33} + a_{43} = 1 \quad (18)$$

$$0 \leq a_{ij} \leq 1 \quad (19)$$

$$0,01 \leq I_{1,2,3,4} \leq 1 \quad (20)$$

$$0 \leq x_{ij} \leq 10 \quad (21)$$

$$\{x_{11}, x_{21}, x_{31}, x_{41}, x_{12}, x_{22}, x_{32}, x_{42}, x_{13}, x_{23}, x_{33}, x_{43}\} \subseteq Z^+ \quad (22)$$

By modifying the index quality of service  $i$  ( $I_i$ ), the added constraints are as follows.

$$I_i = I_{i-1} \quad (23)$$

$$I_i > I_{i-1} \quad (24)$$

$$I_i < I_{i-1} \quad (25)$$

Case 2 ( $\alpha$  constant and  $\beta$  variable)

Based on the objective function as follows.

$$\begin{aligned} \text{Max } R = \sum_{k=1}^3 \sum_{i=1}^4 (\alpha + \beta_i \cdot I_i) \cdot p_{ik} \cdot x_{ik} = & (0.1 + \beta_1 \cdot I_1) \cdot 3x_{11} + \\ & (0.1 + \beta_2 \cdot I_2) \cdot 45x_{21} + (0.1 + \beta_3 \cdot I_3) \cdot 15x_{31} + (0.1 + \beta_4 \cdot I_4) \cdot 11x_{41} \\ & + (0.1 + \beta_1 \cdot I_1) \cdot 6x_{12} + (0.1 + \beta_2 \cdot I_2) \cdot 21x_{22} + (0.1 + \beta_3 \cdot I_3) \cdot 24x_{32} + (0.1 + \beta_4 \cdot I_4) \cdot 18x_{42} \\ & + (0.1 + \beta_1 \cdot I_1) \cdot 9x_{13} + (0.1 + \beta_2 \cdot I_2) \cdot 30x_{23} + (0.1 + \beta_3 \cdot I_3) \cdot 26x_{33} + (0.1 + \beta_4 \cdot I_4) \cdot 12x_{43} \end{aligned}$$

Subject to Eq. (1) to Eq. (25), and added constraints:

$$\beta_2 I_2 \geq \beta_1 I_1 \quad (26)$$

$$\beta_3 I_3 \geq \beta_2 I_2 \quad (27)$$

$$\beta_4 I_4 \geq \beta_3 I_3 \quad (28)$$

$$0,01 \leq \beta_{1,2,3,4} \leq 0,5 \quad (29)$$

$$\beta_i = \beta_{i-1} \quad (30)$$

$$\beta_i > \beta_{i-1} \quad (31)$$

$$\beta_i < \beta_{i-1} \quad (32)$$

## Model Solution in Multi Service Network using LINGO Program

Case 1 :  $\alpha$  and  $\beta$  constant

Table 1 and 2 Display the results and the recapitulation with other cases.

**Table 1. Optimal Solution of Case 1.**



<i>i</i>	$I_i = I_{i-1}$		$I_i < I_{i-1}$	
	Total Capacity	Profit	Total Capacity	Profit
1	170	918	170	918
2	1480	4896	1480	4896
3	219200	3315	203856	3087.5
4	30	2091	27.9	1947.5
$\Sigma$	220880	11220	205533.9	10849

**Table 2. Recapitulation of Capacity dan Total Profit of Case 1.**

Case	$I_i = I_{i-1}$	$I_i < I_{i-1}$
Total Capacity Used	220880	205533.9
Percentage of Total Capacity Used	100%	93.05%
Total Profit	11220	10849

Case 2 :  $\alpha$  constant and dan  $\beta$  Variable

In Table 3 and 4, ISP get maximum profit if ISP set up  $\beta_i = \beta_{i-1}$  and  $I_i > I_{i-1}$ .

**Table 3. Optimal Solution of Case 2.**

<i>i</i>	$I_i = I_{i-1}$		$I_i < I_{i-1}$	
	Total Capacity	Profit	Total Capacity	Profit
1	170	918	159.8	187.2
2	1480	1055.1	1391.2	998.4
3	219200	715	206048	676
4	30	451	28.2	426.4
$\Sigma$	220880	3276.2	207627.2	2288

**Table 4. Recapitulation of Capacity dan Total Profit of Case 2.**

Case	$I_i = I_{i-1}$	$I_i > I_{i-1}$
Total Capacity used	220880	207627.2
Percentage of Total Capacity used	100%	94,02%
Total Profit	3276.2	2288

### Comparison between Model Modifikasi in Multi Service Multilink Network

Table 5 and Table 6 describe the recapitulation of our results and the results conducting by Puspita et al. (2015) respectively.

Based on the Table 5 and 6, the biggest profit obtained with 4 services and 3 links certainly the biggest solution when we increase the number of services and the links. So basically here, the providers are able to achieve their goals if they extend or design many number of services and links offered. The case when the base price is set up to be constant means that the provider is able to recover the cost and the quality premium to be varied means that the user can select the service for this case, the user is able to choose the service when  $I_i = I_{i-1}$ .

If we examine, both Table 5 and 6 only show the result when setting the index quality of  $I_i = I_{i-1}$  and  $I_i < I_{i-1}$  since other requirement can be solved optimally or in other words cannot achieve the optimal solution.

**Table 5. Recapitulation of Capacity and Total Profit for 4 services (*i*) and 3 links (*j*).**

Case 1 $\alpha, \beta$ Constant					Case 2 $\alpha$ Constant, $\beta_i = \beta_{i-1}$			
<i>i</i>	Link 1				Link 1			
	$I_i = I_{i-1}$		$I_i < I_{i-1}$		$I_i = I_{i-1}$		$I_i < I_{i-1}$	
	Total Capacity	Profit	Total Capacity	Profit	Total Capacity	Profit	Total Capacity	Profit
1	50	153	50	153	50	33	47	31.2
2	170	2295	170	2295	170	495	159.8	468
3	8150	765	7579.5	712.5	8150	165	7661	156
4	10	561	9.3	522.5	10	121	9.4	114.4
Link 2					Link 2			
1	70	306	70	306	70	66	65.8	62.4
2	750	1071	750	1071	750	230.1	705	218.4
3	132440	1224	123169.2	1140	132440	264	124493.6	249.6
4	10	918	9.3	855	10	198	9.4	187.2
Link 3					Link 3			
1	50	459	50	459	50	99	47	93.6
2	560	1530	560	1530	560	330	526.4	312
3	78610	1326	73107.3	1235	78610	286	73893.4	270.4
4	10	612	9.3	570	10	132	9.4	124.8
$\Sigma$	220880	11220	205533.9	10849	220880	3276.2	207627.2	2288

**Table 6. Recapitulation of Capacity and Total Profit for 3 services (*i*) and 2 links (*j*).**

Case 1 $\alpha, \beta$ Constant					Case 2 $\alpha$ constant, $\beta_i = \beta_{i-1}$			
<i>i</i>	Link 1				Link 1			
	$I_i = I_{i-1}$		$I_i < I_{i-1}$		$I_i = I_{i-1}$		$I_i < I_{i-1}$	
	Total Capacity	Profit	Total Capacity	Profit	Total Capacity	Profit	Total Capacity	Profit
1	210	15.105	50	153	210	23.5	600	39
2	2625	226.575	170	2295	2625	351	3375	387
3	1155	75.525	7579.5	712.5	1155	117	0	75
Link 2					Link 2			
1	600	30.6	70	30.6	210	46.8	210	46.8
2	3375	282.52	750	282.52	2625	436.8	2625	436.8
3	0	120	123169.2	120	1155	187.2	1155	187.2
$\Sigma$	7965	750.325	7950	750.445	7980	1162.2	7965	1171.8

## CONCLUSION

From the results, it can be concluded that generalized models have different solutions that depend on the number of services and links offered. In a multi-service network, an optimal solution is found at Case 1 ( $\alpha$  and  $\beta$  constant) for  $I_i = I_{i-1}$  with a total revenue of 11022 unit price (per kbps) while in Case 2 ( $\alpha$  constant and  $\beta$  variable) for  $I_i < I_{i-1}$  with a total revenue of 3276.2 unit price (per kbps).

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