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### Trivariate Copula to Estimate Claim Costs: the Malaysian Motor Insurance Experience

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#### ABSTRACT

A road vehicle accident may produce three types of insurance claim namely third party bodily injury (TPBI), own damage (OD) and third party property damage (TPPD). If there is more than one claim type, the independent assumption between insurance claim types can lead to over- or underestimated claims. This study proposes the application of trivariate copula from Archimedean family, namely Clayton, Frank and Gumbel, with regression marginals, namely Gamma and inverse Gaussian, to model dependencies among claim types in the Malaysian motor insurance claim costs data. The results of AIC and BIC from independent models indicate that Gamma regression is better than inverse Gaussian regression for all claim types. The results of AIC, BIC, plot of empirical versus fitted copula and plot of intermediate variable distribution versus intermediate variable from dependent models imply that Frank copula is the best model for accommodating dependences among insurance claim types. The simulation results imply that independent models for both TPBI and TPPD claims produce larger number of risk classes with overestimated claims.

Keywords: Dependence; trivariate copula; claim cost; claim type; SPLUS program.

Mathematics Subject Classification: 62J12, 62G99

Computing Classification System: 1.4

#### **1. INTRODUCTION**

In actuarial practices, premium rating requires four basic elements agreed by most actuaries; to calculate fair premium rates so that high risk insureds pay higher premiums and vice versa, to provide sufficient funds for paying claims and expenses, to ensure safe contingency margins, and to produce reasonable returns. The second, third and fourth elements can be fulfilled by determining premium rates at overall levels, taking into account economic and other external factors such as inflations and government legislations, and involving only minimal statistical analysis. However, the first element requires the determination of premium rates at relative levels which involves risk classification procedures.

The purpose of risk classification is to divide insured risks into similar or homogeneous classes. The common methods studied by actuarial researchers can be written as regression models where the independent variables are risk or rating factors such as vehicle type, vehicle age, or insured's driving

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experience, and the dependent variable is either claim frequency (number of claims per exposure), or claim severity (average claim cost per claim), or loss ratio (claim cost per premium amount). This study focuses on risk classification of claim severity which is applied to motor insurance data.

In insurance practices, claim costs may give rise to multiple types. For the case of motor insurance experience, a vehicle crash may produces three types of dependent claims such as Third Party Bodily Injury (TPBI), Own Damage (OD) and Third Party Property Damage (TPPD). If there is more than one claim type, independent assumption among claim types may produce either over- or underestimated costs. Therefore, a copula model, which expresses the joint distribution of two or more random variables by separating the joint distribution into marginal distributions of individual variables and interdependent probability of individual variables, can be applied to model dependencies in claims data.

A copula model, which is a modeling tool in multivariate distributions, has become an increasingly popular approach for modeling dependences between multivariate random variables in many research areas. As examples, copula models were applied in financial studies for modeling asset allocations, credit scorings and default risks (Li 2000, Cherubini &Luciano 2001, Melchiori 2003, Micocci & Masala 2003), in biomedical researches for modeling correlated event times and competing risks (Meester & MacKay 1994, Andersen 2005). Further studies and applications of copula models can be found in (Genest & MacKay 1986, Frees & Valdez 1998).

Resti et al (2010) employed bivariate copula for estimating dependences in claim cost data, as well as Resti et al (2012). This article proposes trivariate copula from Archimedean family. In particular, we consider three types of Archimedean family copula, namely Frank, Clayton and Gumbel, for modeling claim cost dependencies and two types of regression models, namely Gamma and inverse Gaussian, for modeling claim cost marginals. The copula models are applied to the Malaysian motor insurance data.

#### 2. MATERIALS AND METHODS

#### 2.1. Fitting Marginal Regression Model

Most studies of claim cost modeling show that the claim cost distributions have positive ranges and are positively skewed. Based on these properties, Gamma and inverse Gaussian regression models have been fitted and several examples can be found in (McCullagh & Nelder 1989, Renshaw 1996, Ismail & Jemain 2006, Cheong et al. 2008).

Consider an insurance data with *n* risk classes,  $i = 1, \dots, n$ , and three claim types, j = 1,2,3. Let  $C_{ij}$  be the random variable for claim severity (average claim cost per claim) in the *i* th risk class and *j* th claim type where the claim cost is represented by both paid and case estimates of outstanding, already adjusted and trended for inflation. For an easier illustration, we drop subscript *j* which indicates the *j* th claim type. If  $C_i$  is the random variable for claim severity and follows gamma regression model, the pdf is,

$$f(c_i | \mu_i, \omega) = \frac{1}{\Gamma(\omega)} \left(\frac{\omega}{\mu_i}\right)^{\omega} c_i^{\omega - 1} \exp\left(-\frac{\omega c_i}{\mu_i}\right), \qquad c_i > 0$$

with mean  $E(C_i) = \mu_i$  and variance  $Var(C_i) = \omega^{-1}\mu_i^2 = \sigma^2 \mu_i^2$ , where  $\omega = \sigma^{-2}$  denotes the scale parameter. If  $C_i$  is modeled as inverse Gaussian regression, the pdf is,

$$f(c_i | \mu_i, \sigma) = \frac{1}{\sigma \sqrt{2\pi c_i^3}} \exp\left(-\frac{1}{2c_i} \left[\frac{c_i - \mu_i}{\mu_i \sigma}\right]\right), \qquad c_i > 0$$

with mean  $E(C_i) = \mu_i$  and variance  $Var(C_i) = \sigma^2 \mu_i^3$ , where  $\sigma$  denotes the scale parameter. The covariates for both regression models can be included via a log link  $\mu_i = \exp\left(\sum_k \beta_k x_{ik}\right) = \exp(\mathbf{x}_i^T \boldsymbol{\beta})$ , where  $\boldsymbol{\beta}$  is the vector of regression parameters and  $\mathbf{x}$ , the vector of explanatory variables. From the

where  $\beta$  is the vector of regression parameters and  $x_i$  the vector of explanatory variables. From the density function, log likelihoods for Gamma and inverse Gaussian regressions respectively are,

$$\log L(\boldsymbol{\beta}, \boldsymbol{\omega}) = \sum_{i=1}^{n} \left[ (\boldsymbol{\omega} - 1) \log(c_i) - \log(\Gamma(\boldsymbol{\omega})) + \boldsymbol{\omega} \log(\boldsymbol{\omega}) - \boldsymbol{\omega} \log(\mu_i) - \frac{\boldsymbol{\omega} c_i}{\mu_i} \right]$$

and

$$\log L(\beta, \sigma) = \sum_{i=1}^{n} \left[ -\log(\sigma) - \frac{1}{2}\log(2\pi) - \frac{3}{2}\log(c_i) - \frac{1}{2c_i} \left(\frac{c_i - \mu_i}{\sigma\mu_i}\right)^2 \right]$$

and the maximum likelihood estimates of  $\beta$  and  $\omega$  (or  $\sigma$ ) can be obtained by maximizing the log likelihoods.

#### 2.3. Fitting Trivariate Copula

Consider the cdf of a trivarate distribution, F. The idea of Sklar's Theorem for a trivariate distribution is to represent F in two parts; marginal df,  $F_j$ , and copula df, H, which describes dependences between individual variables. Both  $F_j$  and H can be connected in a trivariate df,

$$F(c_1, c_2, c_3) = H(F_1(c_1), F_2(c_2), F_3(c_3)) = H(u_1, u_2, u_3)$$

where  $U_1, U_2$  and  $U_3$  are standard uniform random variables. By differentiation, the density is,

$$f(c_1, c_2, c_3) = \frac{\partial^3 F(c_1, c_2, c_3)}{\partial c_1 \partial c_2 \partial c_3} = h(u_1, u_2, u_3) f_1(c_1) f_2(c_2) f_3(c_3)$$

where  $f_j$  is the marginal density and h the copula density.

This article proposes the application of Frank, Clayton and Gumbel copula, which belong to the Archimedean family, for modeling dependences among several claim types. For a trivariate case, an Archimedean copula can be constructed through a generator,  $\varphi$ ,

$$H(u_1, u_2, u_3) = \phi^{-1}(\phi(u_1) + \phi(u_2) + \phi(u_3))$$

where  $\varphi^{-1}$  is the inverse generator. A generator uniquely determines an Archimedean copula. The generator and inverse generator of Clayton, Frank and Gumbel copula with space parameter,  $\alpha$ ,

respectively are 
$$\phi_{Cl}(u) = u^{-\alpha} - 1$$
,  $\phi_{Cl}^{-1}(u) = (u+1)^{-\frac{1}{\alpha}}$ ,  $\phi_{Fr}(u) = \ln\left(\frac{e^{-\alpha u} - 1}{e^{-\alpha}}\right)$ ,  
 $\phi_{Fr}^{-1}(u) = -\frac{1}{\alpha}\ln(1 + e^{u}[e^{\alpha} - 1])$ ,  $\phi_{Gu}(u) = [-\ln(u)]^{\alpha}$  and  $\phi_{Gu}^{-1}(u) = \exp\left[(-u)^{-\frac{1}{\alpha}}\right]$ .

From equation above, the density of a trivariate Clayton copula is,

$$h(u_1, u_2, u_3) = \frac{\partial^3 H(u_1, u_2, u_3)}{\partial u_1 \partial u_2 \partial u_3} = (1 + 3\alpha + 2\alpha^2)(u_{i1}u_{i2}u_{i3})^{-(\alpha+1)}(u_{i1}^{-\alpha} + u_{i2}^{-\alpha} + u_{i3}^{-\alpha} - 2)^{-\left(\frac{1}{\alpha} + 3\right)}$$

(1)

The trivariate Frank and Gumbel copula can also be derived in a similar manner.

#### 2.4. Maximum Likelihood Estimation

Consider a dataset of insurance claims where the costs are divided into three types. Assume that the three types of claim costs are  $C_{i1}, C_{i2}$  and  $C_{i3}$ , and each claim type is modeled by Gamma regression with pdf. Assume that the dependencies among  $C_{i1}, C_{i2}$  and  $C_{i3}$  are fitted through a trivariate Clayton copula with density (12). In addition, let  $\boldsymbol{\beta} = (\boldsymbol{\beta}_1^T, \boldsymbol{\beta}_2^T, \boldsymbol{\beta}_3^T)^T$  be the vector of regression parameters where  $\boldsymbol{\beta}_1, \boldsymbol{\beta}_2$  and  $\boldsymbol{\beta}_3$  are regression vectors from  $C_{i1}, C_{i2}$  and  $C_{i3}$ ,  $\boldsymbol{\omega} = (\boldsymbol{\omega}_1, \boldsymbol{\omega}_2, \boldsymbol{\omega}_3)^T$  the vector of scale parameters where  $\boldsymbol{\omega}_1, \boldsymbol{\omega}_2$  and  $\boldsymbol{\omega}_3$  are scale parameters from claim costs  $C_{i1}, C_{i2}$  and  $C_{i3}$ , and  $\boldsymbol{\alpha}$  the Clayton copula parameter. The maximum likelihood estimates can be obtained by maximizing the likelihood function of the density,

$$L(\boldsymbol{\beta}, \boldsymbol{\omega}, \boldsymbol{\alpha}) = \prod_{i} f(c_{i1}, c_{i2}, c_{i3}; \boldsymbol{\beta}, \boldsymbol{\omega}, \boldsymbol{\alpha})$$
$$= \prod_{i} [f(c_{i1}; \boldsymbol{\beta}_{1}, \omega_{1}) f(c_{i2}; \boldsymbol{\beta}_{2}, \omega_{2}) f(c_{i3}; \boldsymbol{\beta}_{3}, \omega_{3}) h_{Cl}(u_{i1}, u_{i2}, u_{i3}; \boldsymbol{\alpha})]$$

or the log likelihood,

$$\ell(\boldsymbol{\beta}, \boldsymbol{\omega}, \alpha) = \sum_{i=1}^{n} \log(f(c_{i1}; \beta_1, \omega_1)) + \sum_{i=1}^{n} \log(f(c_{i2}; \beta_2, \omega_2)) + \sum_{i=1}^{n} \log(f(c_{i3}; \beta_3, \omega_3)) + \sum_{i=1}^{n} \log(h_{Cl}(u_{i1}, u_{i2}, u_{i3}; \alpha))$$

$$= \sum_{i=1}^{n} \left[ -\log(\Gamma(\omega_1) + (\omega_1 - 1)\log(c_{i1})) + \omega_1 \log(\omega_1) - \omega_1 \log(\mu_{i1}) - \frac{\omega_1 c_{i1}}{\mu_{i1}} \right]$$

$$+ \sum_{i=1}^{n} \left[ -\log(\Gamma(\omega_2) + (\omega_2 - 1)\log(c_{i2})) + \omega_2 \log(\omega_2) - \omega_2 \log(\mu_{i2}) - \frac{\omega_2 c_{i2}}{\mu_{i2}} \right]$$

$$+ \sum_{i=1}^{n} \left[ -\log(\Gamma(\omega_3) + (\omega_3 - 1)\log(c_{i3})) + \omega_3 \log(\omega_3) - \omega_3 \log(\mu_{i3}) - \frac{\omega_3 c_{i3}}{\mu_{i3}} \right]$$

$$+ \sum_{i=1}^{n} \left[ \log(1 + 3\alpha + 2\alpha^2) - (\alpha + 1)(\log(u_{i1}) + \log(u_{i2}) + \log(u_{i3})) - \left(\frac{1}{\alpha} + 3\right) \log(u_{i1}^{-\alpha} + u_{i2}^{-\alpha} + u_{i3}^{-\alpha} - 2) \right]$$

The maximum likelihood estimates for trivariate Frank and Gumbel copula can also be obtained in a similar manner.

In our study, the trivariate copula models are fitted using *SPLUS program* with optimization procedure (*nlm* or *optim* functions). To provide better convergence, the estimates of regression models from the independent assumption are used as initial values. The variance of parameters can be estimated using diagonal elements of the inverse of negative Hessian matrix. For the case of a Clayton copula with gamma regression marginals, the elements of Hessian matrix contain the second derivatives of log likelihood in (13) with their corresponding parameters.

#### 2.5. Goodness of Fit Measures

Several goodness of fit measures can be used for the Archimedean family copula such as log likelihood, Akaike Information Criteria (AIC), Schwartz Bayesian Information Criterion (BIC), plot of empirical copula,  $H_e$ , versus fitted copula,  $H_s$ , and plot of intermediate variable distribution, K(z), versus intermediate variable, z. Let n be the number of observations, m the number of estimated parameters and  $\ell$  the log likelihood. The AIC and BIC can be calculated respectively as  $AIC = -2\ell + 2m$  and  $BIC = -2\ell + m\ln(n)$ . For the plot of  $H_e$  versus  $H_s$ , the empirical copula copula can be defined as,

$$H_e(u_{i1},\cdots,u_{i3}) = \frac{1}{n} \sum_{i=1}^n \mathbf{I}\left(\frac{R_{i1}}{n+1} \le u_{i1},\cdots,\frac{R_{i3}}{n+1} \le u_{i3}\right)$$

where  $u_{i1}, \dots, u_{i3} \in (0,1)$  and I(.) denotes the indicator function, while  $R_{i1}, \dots, R_{i3}$  respectively denote the ranks of  $c_{i1}, \dots, c_{i3}$ . For the plot of K(z) versus z, let  $Z_i = F(C_{i1}, C_{i2}, C_{i3})$  be the intermediate variable of  $C_{i1}, C_{i2}$  and  $C_{i3}$  which is defined as,

$$Z_{i} = \frac{\text{number}\{(C_{1i}, C_{2i}, C_{3i}) \text{ until } (C_{1j} < C_{1i}, C_{2j} < C_{2i}, C_{3j} < C_{3i})\}}{(n-1)}$$

where  $i \neq j$ . The df,  $K(z) = P(Z \leq z)$ , for Clayton, Frank and Gumbel copula respectively are [22],

$$K_{Cl}(z) = \frac{z(1+\alpha-z^{\alpha})}{\alpha} , \quad K_{Fr}(z) = \left(z + \frac{e^{-\alpha z} - 1}{\alpha e^{-\alpha z}}\right) \log\left(\frac{e^{-\alpha z} - 1}{e^{-\alpha} - 1}\right) \text{and} \quad K_{Gu}(z) = \frac{z(\alpha - \log(z))}{\alpha} .$$

A better copula model is indicated by a larger log likelihood, and a smaller AIC and BIC. For the plots of  $H_e$  versus  $H_s$  and K(z) versus z, a better model is indicated by a closer distance between the points and the diagonal line. The closeness of the points  $(b_1, b_2, \dots, b_n)$  with the diagonal line for  $H_e$  versus  $H_s$  plot can be measured using a quadratic distance,

$$q_{d}(H_{e},H_{s}) = \left[\sum_{i=1}^{n} (H_{e}(b_{i}) - H_{s}(b_{i}))^{2}\right]^{1/2}$$

A similar way can also be used to calculate  $q_d$  for K(z) versus z plot.

#### 2.6. Simulation Procedure

Assuming the claim types are independent, the predicted claim costs can be simulated separately for each claim type using Gamma or inverse Gaussian regression models. Let  $c_{lij}$ ,  $l = 1, 2, \dots, s$ , be the simulated claim cost for the *i*th risk class and *j*th claim type, where *s* is the number of iterations. The claim cost can be predicted as  $\tilde{c}_{ij} = \frac{1}{s} \sum_{l} c_{lij}$ . If the claim types are assumed dependent, the predicted claim costs can be simulated using the Archimedean family copula with regression marginals. Let  $(c_{li1}, c_{li2}, c_{li3})$ ,  $l = 1, 2, \dots, s$ , be the simulated claim costs for all claim types are predicted as  $(\tilde{c}_{li1}, \tilde{c}_{li2}, \tilde{c}_{li3}) = \frac{1}{s} \sum_{l} (c_{li1}, c_{li2}, c_{li3})$ .

#### 3. RESULTS AND DISCUSSIONS

The data for private car insurance portfolios compiled from ten general insurance companies in Malaysia for 2000-2003 is considered. The sample data, which is supplied by Insurance Services Malaysia (ISM) Berhad, contains 1,009,175 policies with 117,586 (or 9.7%) claims. The claims can be categorized into three types namely Own Damage (OD), Third Party Property Damage (TPPD) and Third Party Bodily Injury (TPBI), while the rating factors are vehicle make, vehicle cubic capacity (cc) and vehicle age. Further information on the rating factors and classes are shown in Table 1.

0	
Rating factors	Rating classes
Vehicle age	0-1 year
-	2-3 years
	4-5 years
	6-7 years
	8+ years
Vehicle cubic capacity	0-1000 cc
	1001-1300 cc
	1301-1500 cc
	1501-1800 cc
	1801+ cc
Vehicle make	Local
	Foreign

The 3D scatterplots for TPBI, OD and TPPD claims (in log scale) are shown in Figure 1. It can be observed that the TPBI, OD and TPPD claims have a moderately strong trivariate relationship.



Figure.1 Scatterplots (in log scale) for TPBI, OD, TPPD



Figure 2. Claim severities (in log scale) for all claim types

Figure 2 provides the line plots for TPBI, OD and TPPD claims (in log scale) which are plotted according to their respective risk classes. It can be seen that the bivariate dependences between TPBI-OD, TPBI-TPPD and OD-TPPD claims are similar in both low and high severities, indicating possible applications of Frank, Clayton or Gumbel copula from the Archimedean family that has a

single space parameter,  $\alpha$ , for explaining the dependences among the three claim types. In particular, Clayton copula assumes stronger dependences among low severities and almost no dependence among high severities, whereas Gumbel copula assumes stronger dependences among high severities and almost no dependence among low severities. The Frank copula assumes symmetric dependence structures where both high and low severities exhibit approximately the same dependences.

Parameter	IPE	31	0	D	IPPD		
	est.	<i>p</i> -value	est.	<i>p</i> -value	est.	<i>p</i> -value	
	Gamma regression model						
Intercept	9.40	0.00	7.96	0.00	7.53	0.00	
0-1 yr	-0.64	0.00	0.28	0.01	-	-	
4-5 yr	-	-	-	-	0.26	0.06	
1501-1800 cc	-	-	0.51	0.00	-	-	
1800+ cc	-	-	0.72	0.00	-	-	
$\omega$ foreign	-	-	0.54	0.00	0.24	0.04	
scale	2728.99	0.00	616.36	0.00	418.33	0.00	
Log Likelihood	-495.	93	-443	3.45	-411.05		
AIC	997.8	87	898	8.90	830.10		
BIC	1003.	.60	910	).37	837.75		
	Inverse Gaussian regression model						
Intercept	9.40	0.00	8.17	0.00	7.52	0.00	
0-1 yr	-0.64	0.00	-	-	-	-	
1501-1800 cc	-	-	0.41	0.00	-	-	
1800+ cc	-	-	0.59	0.01	-	-	
foreign -		-	0.34	0.00	0.35	0.01	
<i>ω</i> , scale 0.46		0.00	0.03	0.00	0.00	0.00	
Log Likelihood	-506.51		-44	5.43	-412.49		
AIC	1019.03		900	.86	830.59		
BIC	1024	.76	910	).42	838.32		

Table 2 : Independent models for claim severity

Table 2 shows the parameters and *t*-ratios for Gamma and inverse Gaussian regression models which are fitted under the assumption of independent claim types, i.e. TPBI, OD and TPPD claims are fitted separately to the regression models. The results indicate that different regression models have either the same or different significant factors. As an example, vehicle age 0-1 year is the only significant factor for both Gamma and inverse regression models in TPBI claims, whereas in TPPD claims, vehicle age 4-5 years is a significant factor for Gamma regression but not for inverse

Gaussian regression. For each claim type, the fitted claim cost is calculated as  $\hat{c}_i = \exp\left(\sum_k \beta_k x_{ik}\right)$ ,

where  $\beta_k$  is the regression parameters and  $x_{ik}$  the explanatory variables with values of zero or one. As an example, the fitted TPBI claims for vehicles age 0-1 year from Gamma regression model is  $\hat{c}_i = \exp(9.40 - 0.64(1)) = \text{RM } 6,374$ . The results in Table 2 can also be used to compare the relative risk of each rating factor, and therefore, identifying low or high risk vehicles. As an example, the fitted TPBI claim for vehicles age 2+ years from Gamma regression model is  $\hat{c}_i = \exp(9.40 - 0.64(0)) = \text{RM } 12,088$ , indicating that new vehicles (age 0-1 year) have lower risks than older vehicles (age 2 years and above). The AIC and BIC for all claim types imply that Gamma regression is a better model than inverse Gaussian regression. Assuming that the claim types are dependent, the Archimedean family copula (Clayton, Frank and Gumbel) are then fitted to TPBI, OD and TPPD claims using Gamma regression as marginals.

	Claim Deremetere Clayten Conula					Overskal Carvela		
Claim	Parameters	Clayton	Copula	Frank	Jopula	Gumbel Copula		
types est.		<i>p</i> -value	est.	<i>p</i> -value	est.	<i>p</i> -value		
TPBI	Intercept	9.37	0.00	9.38	0.00	9.43	0.00	
	0-1 yr	-0.34	0.00	-0.63 0.00		-0.73	0.00	
	v, scale	3005.36 0.00		3047.32	0.00	2924.24	0.00	
OD	Intercept	8.09	8.09	8.21	8.21	8.18	0.00	
	0-1 yr	0.38	0.38	0.19	0.19	0.24	0.01	
	1501-1800 cc	0.24	0.24	0.26	0.26	0.26	0.00	
	1800+ cc	0.50	0.50	0.40	0.40	0.40	0.00	
	foreign	0.50	0.50	0.35	0.35	0.35	0.00	
	v, scale	675.59	0.00	773.11	0.00	773.11	0.00	
TPPD	Intercept	7.59	0.00	7.57	0.00	7.57	0.00	
	4-5 yr	0.20	0.04	0.19	0.19	0.23	0.01	
	foreign	0.19	0.03	0.17	0.02	0.24	0.00	
	v, scale	482.44	0.00	470.14	0.00	484.16	0.00	
0	$\alpha$ , copula		0.00	6.86	0.00	1.93	0.00	
Log likelihood		-1322.14		-1314.99		-1322.57		
	AIC		2672.29		7.97	2673.15		
BIC		2699.06		2684	1.74	2699.91		

Table 3 : Dependent models for claim severity

Table 3 provides the parameters and *t*-ratios for Clayton, Frank and Gumbel copula models. Based on the results, the following observations are obtained:

- i. Each copula model provides different parameter estimates.
- ii. All copula models produce significant copula parameters, i.e. the *p*-values for  $\alpha$  are 0.00.
- iii. Frank copula has the largest log likelihood compared to Clayton and Gumbel copula.
- iv. Frank copula has the smallest AIC and BIC compared to Clayton and Gumbel copula.

The goodness-of-fit of the fitted copula can also be illustrated using the q-q plots of  $H_e$  versus  $H_s$  and K(z) versus z. The plots and quadratic distance (qd) measures are shown in Table 4 and Figures 3-4 respectively.

Copula	$H_{e}$ versus $H_{s}$	<i>K(z)</i> vs. z
Clayton	4.20	1.13
Frank	1.31	0.68
Gumbel	3.83	1.18

Table 4 : quadratic distance measures

The results indicate that Frank copula has the smallest  $q_d$  in both plots. Therefore, based on log likelihood, AIC, BIC, and  $q_d$  from both  $H_e$  versus  $H_s$  plot and K(z) versus z plot, the best model for handling dependences among the three claim types is Frank copula. This result also indicates that there are symmetric dependences among TPBI, OD and TPPD claims at both low and high costs. The results in Table 3 can also be used to compare the relative risks of each rating factor, and therefore, identifying low or high risk vehicles. As an example, the fitted TPBI claim from Frank copula for vehicles age 0-1 year and 2+ years respectively are  $\tilde{c}_i = \exp(9.38 - 0.63(1)) = \text{RM } 6,311$  and  $\tilde{c}_i = \exp(9.38 - 0.63(0)) = \text{RM } 11,849$ , also indicating that new vehicles (age 0-1 year) have lower risks than older vehicles (age 2+ years). However, the difference between independent and dependent (Frank copula) models is that the low risk vehicles in dependent model have lower claims [exp(8.75)] than independent model [exp(8.76)]. The high risk vehicles in dependent model also have lower claims [exp(9.38)] than independent model exp[(9.40)].



Figure 3. Empirical vs. fitted Clayton, Frank and Gumbel copula



Figure 4. K(z) vs. z of Clayton, Frank and Gumbel copula

The simulation results for independent and dependent (Frank copula) models are provided in Table 5. For each claim type, the independent model produces several classes of both over- and underestimated claims. As an example, consider the first rating class which consists of 0-1 year, 0-1000 cc and local vehicles. Compared to the dependent model, the independent model produces overestimated TPBI claims with difference and ratio of RM139 and 1.02 respectively, but underestimated OD claims with difference and ratio of -RM611 and 0.86 respectively. As for TPPD claims, the independent model also produces underestimated claim with –RM82 difference and 0.96 ratio. In general, both TPBI and TPPD claims produce more classes of overestimated claims (44 TPBI and 37 TPPD rating classes) than underestimated claims (6 TPBI and 13 TPPD rating classes). On the contrary, OD claims produce almost equal number of classes for under- and overestimated claims (23 underestimated and 22 overestimated rating classes).

#### 4. CONCLUSION

In real practices, independent assumptions between motor insurance claim types may not be true for all cases as an incidence of vehicle crash may resulted in more than one claim types and an incurred claim from one type may has an impact on the incurrence of a claim from another type. This article proposes the trivariate copula from Archimedean family, namely Clayton, Frank and Gumbel, for estimating dependences among claim types. The independent models are investigated by fitting Gamma and inverse Gaussian regression models separately to all claim types. The resulting parameters are then used as initial values for estimating the dependent copula models. Based on the results of AIC and BIC of independent model, Gamma regressions are used as marginals for fitting Clayton, Frank and Gumbel copula in the dependent models. Based on the results of AIC, BIC, plot of empirical versus fitted copula, and plot of K(z) versus z, Frank copula is the best model for accommodating dependences among claim types. This result also indicates the existence of symmetric dependences in both low and high claims among claim types for the Malaysian motor

insurance data. The simulation results imply that both TPBI and TPPD claims produce more classes of overestimated claims, whereas OD claims produce almost equal number of classes for under- and overestimated claims. For future study, a similar approach can be applied to other lines of insurance or any other costs data (besides insurance) with covariates, as long as information on marginal data and their related covariates are available. Further applications can also be performed to other copula functions for modeling the dependences, or other regression models for modeling the marginals.

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Independent Model (IM)		Dependent Model (DM)			Difference (IM-DM)			Ratio (IM/DM)			
TPBI	OD	TPPD	TPBI	OD	TPPD	TPBI	OD	TPPD	TPBI	OD	TPPD
6415	3830	1864	6276	4441	1946	139	-611	-82	1.02	0.86	0.96
6299	6517	2357	6261	6299	2292	38	218	65	1.01	1.03	1.03
6318	3820	1845	6344	4445	1948	-26	-625	-103	1.00	0.86	0.95
6401	6488	2356	6234	6318	2302	167	170	54	1.03	1.03	1.02
6405	3784	1868	6313	4447	1935	92	-663	-67	1.01	0.85	0.97
6347	6473	2361	6279	6292	2314	68	181	47	1 01	1 03	1 02
6328	6313	1861	6308	5752	1951	20	561	-90	1.01	1 10	0.95
6388	10844	2377	6242	8193	2305	146	2651	72	1.00	1.10	1.03
6345	7777	1858	6286	6617	1941	59	1160	-83	1.02	1 18	0.96
6425	13317	2390	6371	9425	2290	54	3892	100	1.01	1 4 1	1 04
12152	2853	1869	11824	3664	1923	328	-811	-54	1.01	0.78	0.97
12045	/050	2370	11827	5237	2302	218	-278	68	1.00	0.70	1.03
12043	2863	1852	118/0	3683	10//	210	820	00	1.02	0.33	0.05
12000	2003	2262	11690	5000	2260	ZZ0 101	-020	-92	1.02	0.70	1.04
12170	4902	2000	11770	2660	2209	40 I 201	-331	94	1.04	0.94	1.04
12070	2093	1002	11070	5009	1901	291	-110	-09	1.02	0.79	0.95
12090	4898	2380	11876	5212	2303	214	-314	83	1.02	0.94	1.04
12097	4/54	1855	11828	4802	1947	269	-48	-92	1.02	0.99	0.95
12008	8174	2372	11945	6/4/	2296	63	1427	76	1.01	1.21	1.03
12109	5921	1859	11/9/	5486	1952	312	435	-93	1.03	1.08	0.95
12198	10093	2361	11/12	//65	2307	486	2328	54	1.04	1.30	1.02
12087	2858	2406	11786	3678	2352	301	-820	54	1.03	0.78	1.02
12121	4917	3057	11926	5237	2771	195	-320	286	1.02	0.94	1.10
12042	2837	2411	11929	3689	2338	113	-852	73	1.01	0.77	1.03
12095	4932	3090	11898	5230	2793	197	-298	297	1.02	0.94	1.11
11997	2854	2409	11814	3697	2367	183	-843	42	1.02	0.77	1.02
11996	4922	3075	11885	5216	2782	111	-294	293	1.01	0.94	1.11
12199	4776	2414	11760	4783	2346	439	-7	68	1.04	1.00	1.03
12140	8216	3068	11781	6777	2778	359	1439	290	1.03	1.21	1.10
12156	5879	2411	11789	5486	2340	367	393	71	1.03	1.07	1.03
12133	10079	3084	11855	7770	2787	278	2309	297	1.02	1.30	1.11
12185	2873	1867	11899	3669	1941	286	-796	-74	1.02	0.78	0.96
12014	4934	2369	11733	5205	2301	281	-271	68	1.02	0.95	1.03
12146	2849	1864	11941	3676	1944	205	-827	-80	1.02	0.78	0.96
12112	4932	2382	11809	5211	2315	303	-279	67	1.03	0.95	1.03
12013	2855	1860	11831	3660	1938	182	-805	-78	1.02	0.78	0.96
12019	4914	2373	11948	5196	2321	71	-282	52	1.01	0.95	1.02
12080	4757	1854	12149	4641	146	-69	116	1708	0.99	1.02	12.70
12132	8200	2375	11948	7252	165	184	948	2210	1.02	1.13	14.39
12087	5864	1850	12162	5379	83	-75	485	1767	0.99	1.09	22.29
12136	10094	2378	12087	8343	394	49	1751	1984	1.00	1.21	6.04
12018	2856	1874	12108	3343	82	-90	-487	1792	0.99	0.85	22.85
12215	4884	2365	12015	5235	97	200	-351	2268	1 02	0.93	24.38
12029	2881	1872	12020	3375	572	9	-494	1300	1.02	0.85	3 27
12196	4918	2378	12055	5203	230	141	-285	2148	1 01	0.95	10.34
12061	2871	1857	12075	3320	1081	_14	-458	776	1 00	0.00	1 72
12105	1031	2367	12150	5235	323	-5/	_301	2044	1 00	0.00	7 33
12077	_+334 <u>/</u> 777	185/	12180	4670	155	_102	107	1600	0 00	1 02	11 06
11000	+111 Q174	2274	10177	700/	2//	_100	200	2027	0.99	1.02	11.90
1200	5250	1960	12177	5200		109	160	1810	1 00	1.12	66 71
11072	100/6	2283	121/0	8317	20 220	-+2	1720	1502	0 00	1.03	2 71
11312	10040	2000	12140	001/1	000	-100	1123	1000	0.33	I ک. ו	<u> </u>

Table 5. Simulated Claim Costs